





#### 2007 Financial Report

This report provides a detailed summary of income and expenditure of the Partnership Secretariat for the calendar year 2007. It needs to be read in conjunction with the PMNCH 2007 Secretariat workplan. All tables are presented in US\$ as at 31 December 2007.

- 1. An opening balance of around 6 million was available on 1 January 2007 and 6.29 million income was recorded during the year 2007, making a total of 12.29 million available. A total of 4,993,391 million was spent during the year. A detailed breakdown of income and expenditure by contribution is available in Table 1.
- 2. In 2007, the Board approved a budget of 5.278 million, of which 95 % overall was spent. The implementation rate of the 2007 budget was 92% for Activities and 98% for Staff respectively (Table 2), which can be considered as satisfactory given the complex nature of the work plan and the initial difficulties of budget implementation in 2006. This is reflected in Graph 3, which shows rising expenditures against income over the two-year period.
- 3. The details of the workplan implementation by activity are provided in Table 3 as well as implementation's rate by area of work. Implementation rates vary depending on the work area. For example, the advocacy work took advantage of emerging opportunities during the year which resulted in larger than expected expenditures in this area. Areas in the work plan which showed a lower rate of implementation were country support, implementation at scale of national MNCH plans and essential packages of intervention, strengthen national health systems to support MNCH, and monitoring and evaluation. For the 2008, the Board agreed that spending above the approved budget for each work area will be approved in advance by the Director (up to 10%), by the Chair of the Board (10 to 20%) and by the Board (exceeding 20%).
- 4. Expenditures by category (Graph 4) indicate that staff salaries take up 38% of total expenditures, followed closely by contracts issued for implementation of work plan (29%), while staff travel represents 9% of total expenditures.
- 5. Table 4 provides a list of contributions received by the Secretariat since the launch of the Partnership. Grants range from single-purpose grants to multi-activity, multi-year grants, with amounts ranging from \$20,000 to \$9.2 million. 2007 saw an influx of new grants by seven donors

- (DFID, Germany, Norway, MacArthur, The World Bank, UNFPA, UNICEF). As described in Graph 1, dependency from one donor, i.e., Gates Foundation, was reduced significantly. The Partnership's two main donors were the Government of Norway and the Gates Foundation. Six specified grants expired in 2007.
- 6. The portion of new income recorded as unspecified, i.e., not earmarked to activities declined in 2007. It should be noted that a large amount of Secretariat staff time is devoted to tracking and reporting on specified funds. Table 5 highlights the complex calendar of contribution and reporting dates. Also, as many grants often do not include staff salaries, continued efforts are made to mobilize resources to cover staff salaries. Additional donor support for the Partnership's work is being sought and several donors have indicated interest in supporting the Partnership in 2008 and beyond, once the External Evaluation findings are available.
- 7. The Partnership Secretariat emerged from a period of transition in 2006 with two staff only and a relative modest level of expenditure (1.2 million) to a more complete staffing picture and work load towards the end of 2007. Table 6 describes the full list of staff as at 31 December 2007 and the progress with recruitment against approved positions. There was an accelerated pace of recruitment in 2007, although some delays in recruitment of senior staffs were experienced. In the meantime, short term staffs were recruited to implement the workplan. Half of the current staff was recruited in the third quarter of 2007. Given the complex nature of the workplan and increased influx of resources, the Secretariat experienced difficulties in the administration area. This was compounded by the fact that the administrative officer position was filled in March 2007 only, the incumbent was on medical leave for five months and temporary staff was recruited. This explains delays in providing some of the reports due to donors. Agreement was already reached at the last Board meeting to hire a senior finance officer dedicated to this work.



#### Table 1 - 2007 Financial Analysis by Contribution:

(sorted by type of fund and alphabetical order of donor)

	Balance 01-Jan-07	Income	Total Funds Available	Expenditures	Balance 31-Dec-07
	(1)	(2)	(3=1+2)	(4)	(5=3-4)
SPECIFIED					
DFID*		1,406,682	1,406,682	291,749	1,114,933
Gates (ref 37641)**	41,614	- 41,614	0		0
Gates (ref 39774)	590,323		590,323	547,747	42,576
Gates (ref 43397)***	3,338,821		3,338,821	1,418,738	1,920,083
Germany (ref 81090954)		47,327	47,327	37,537	9,790
MacArthur (ref 06-88262)		225,000	225,000	208,100	16,900
Norway (ref QZA1078001)		3,418,803	3,418,803	624,631	2,794,172
UNFPA (Transition)	4,575		4,575		4,575
UNFPA 2 (ref RHB5R221)		300,000	300,000	286,260	13,740
UNFPA Costing Tool		30,000	30,000	29,860	140
UNICEF		400,000	400,000	386,643	13,357
UNICEF Countdown		65,000	65,000		65,000
UNICEF Costing Tool		20,000	20,000		20,000
USAID(ref 99-00005)	7,706		7,706		7,706
USAID (ref 99-00005-18)	72,922		72,922	24,496	48,426
USAID (ref 99-00005-25)	400,000		400,000	334,714	65,286
WB (ref 304405-26)	8,096		8,096		8,096
WB (ref 304406-31)	9,801		9,801	8,478	1,323
WB (ref 304407-31)		150,000	150,000	2,969	147,031
Misc. SPEC	1,045		1,045	916	129
SPECIFIED TOTAL	4,474,903	6,021,198	10,496,101	4,202,838	6,293,263
UNSPECIFIED					
Italy		133,333	133,333	41,542	91,791
Netherlands	1,137,620		1,137,620	363,740	773,880
Transfer from WHO	358,376	137,588	495,964	377,299	118,665
Misc. UNSPEC	32,101		32,101	7,972	24,129
UNSPECIFIED TOTAL	1,528,097	270,921	1,799,018	790,553	1,008,465
TOTAL	6,003,000	6,292,119	12,295,119	4,993,391	7,301,729

<sup>\*</sup>Additional US\$658,156were transferred to Family Care International; \*\*Under "Income", amount corresponds to expired balance sent back to the donor; \*\*\*Objective 3 of the Year 1 of contribution only - 2007 Interest not included



## Table 2 - 2007 Budget Implementation:

Work Area	Acti	ivity	St	aff	Total		
WOLK Area	Budget	Expenditures	Budget	Expenditures	Budget	Expenditures	
Work Area 1: Country Support	553,000	96,694		413,693		510,387	
Work Area 2: Global political Advocacy	921,000	1,335,439		615,014		1,950,453	
Work Area 3: Aligning partners and increasing aid effectiveness	874,500	553,253		37,090		590,344	
Work Area 4: Monitoring and Evaluation	292,000	47,345		199,799		247,144	
Work Area 5: Governance	538,000	720,334		625,600		1,345,934	
Programme Support Cost		173,549		175,582		349,131	
TOTAL Activities and Staff	3,178,500	2,926,614	2,099,500	2,066,778	5,278,000	4,993,392	

% Implementation	92%	98%	95%
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#### Table 3 - Details of budget implementation by activity:

Act	DESCRIPTION	BUDGET	EXPENDITURES	% of Budget Implementation
	AREA 1- COUNTRY SUPPORT	553,000	96,694	17.5%
	SO1- Include MNCH as a core component of national development plans and investments			
1	Systematic country support approach developed	45,000	17,315	
2	Plans developed	102,000	34,472	
3	Partners aligned behind one plan	-	-	
	SO4 - Catalyze implementation at scale of national MNCH plans and essential packages of interventions			
4	Gaps in existing plans means to address them identified	51,000	7,941	
5	Key stakeholders mobilized around strengthened plans	151,000	17,948	
6	Evaluation framework and country implementation plans developed		17,502	
7	Packages agreed, coordination mechanism identified and strengthened		-	
8	Funding channel identified	100,000	-	
9	Additional resources leveraged and mobilized		-	
10	Funds disbursed		-	
	SO5 - Strengthen national health systems to support MNCH			
11	Focus country and approach identified	62,000	1,515	
12	National MNC plans aligned with health system strengthening national strategies	42,000	-	
	AREA 2- GLOBAL POLITICAL ADVOCACY	921,000	1,335,439	145%
	SO2 - Mobilize resources and advocate for increased commitment to maternal, newborn and child health			
13	Contribute to Global Business Plan (GBP) preparatory work	18,000	66,720	
14	Outline of GBP presented to partner forum			
15	GBP launched in New York	235,000	659,091	
16	High-level visits, policy workshops, gaps and donors identified	126,000	139,717	
17	Track financial resources, refine method for estimating investments	124,000	9,159	
18	Develop best policies for investment in MNCH from analysis of best performers	66,000	50,000	
19	High profile advocacy event held at Partner Forum	80,000	61,039	
20	Media and Communications aspects of Women Deliver planned and supported	230,000	294,029	
21	Follow-up actions taken at political level	42,000	35,684	



#### Table 3 - Details of budget implementation by activity:

Continuation

Act	DESCRIPTION	BUDGET	EXPENDITURES	% of Budget Implementation
	AREA 3- ALIGNING PARTNERS AND INCREASING AID EFFECTIVENESS	874,500	553,253	63%
	SO3 - Align PMNCH Partner resources and action			
22	Contribute to preparatory meeting in Sydney, to develop workplan for the Framework and define the consultative process	5,000	5,544	
23	Scope define, key partners identified and convened	180,000	-	
24	Asia and Pacific framework consolidated, drafted	70,000	10,793	
25	One multicountry workshop to develop advocacy and leadership skills among local HCPs	127,500	225,627	
26	Electronic community of practice to connect partners and share information	136,000	21,525	
27	Web enhancements defined and firm contracted	184,000	25,600	
28	Updates publications and communication products disseminated	172,000	264,164	
	AREA 4- MONITORING AND EVALUATION	292,000	47,345	16%
	SO8 - Monitor progress towards the achievement of the MDGs 4&5 and feed results into decision-making processes			
29	Countdown 2015 monitoring outputs identified, feedback processes defined, regional CD processes and meetings supported	120,000	47,345	
30	Quarterly reports issued	36,000	-	
31	Targeted follow up actions taken at political level	136,000	-	
	AREA 5- GOVERNANCE	538,000	720,334	134%
32	Partner Forum held, follow up actions identified	400,000	456,669	
33	Working group formally constituted and program of work endorsed	48,000	52,252	
34	Face to face meetings of the Board	90,000	121,740	
35	Administration costs		89,673	
Proc	ramme Support Costs		349,131	
TOT		3,178,500	2,926,614	92%



#### Table 4 - Contributions overview since creation of PMNCH by donor:

Donor	Reference	Beg. Date	End Date	Amount of Contribution
Donoi	Kelerence	Deg. Date	End Date	Amount of Contribution
SPECIFIED				
DFID	04087465	01.03.07	31.08.08	2,066,116
Gates	39774	01.04.05	10.07.07	999,500
Gates	43397	21.11.06	22.11.10	9,186,787
Germany	81090954	01.12.06	30.09.07	47,327
MacArthur	06-88262-000-GSS	01.12.06	30.11.09	350,000
Norway	QZA1078001	01.01.07	31.12.08	3,418,803
Norway	GLO-3695 GLO-07/377	01.01.08	30.06.08	27,574
UNFPA	RHB5R221	01.01.07	31.12.07	300,000
UNFPA	Costing Tool	01.09.07	31.12.07	30,000
UNICEF	04068303	15.09.06	30.07.08	400,000
UNICEF	Costing Tool	10.09.07	31.12.07	20,000
UNICEF	Countdown	01.12.07	15.05.08	65,000
UNICEF	Countdown	09.04.08	21.05.08	35,000
USAID	00005-18	01.09.05	30.09.09	350,000
USAID	00005-25	01.01.07	30.09.09	400,000
World Bank	304406-31	01.07.05	31.12.07	240,000
World Bank	304407-31	01.01.07	30.06.08	150,000
UNSPECIFIED				
Netherlands		01.01.07		1,200,000
WHO		01.01.07		620,611
Italy		01.01.07		133,333
Other		01.01.07		71,785

In kind:

USAID, through JPHIEGO, Long Term Consultant



#### Table 5 - Calendar of contributions and reporting dates:

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Gates	39774										FN											FN			
Gates	43397																								
Germany	81090954																							FN	
MacArthur	06-88262-000-GSS																								FN
Norway	QZA1078001																								
Norway	GLO-3695																								
UNFPA	RHB5R221																								
UNFPA	Costing Tool																								
UNICEF	WHO ref.04068303																		FN						
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DFID Gates	39774	J	F	M	A	M			A	S	0	N	D	J	F FN	M	A	M			A	S	0	N	D
Gates	39774 43397		F	M	A	M			A	S	0	N	D			M	A	M							
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Gates Germany MacArthur	43397 81090954 06-88262-000-GSS		F	M	A	M			A	S	0	N	D FN			M	A	M	J						
Gates Gates Germany MacArthur Norway	43397 81090954 06-88262-000-GSS QZA1078001		F	M	A	M			A	S	0	N	FN			M	A	M							.2010
Gates Gates Germany MacArthur Norway Norway	43397 81090954 06-88262-000-GSS QZA1078001 GLO-3695		F	M	A	M			A	S	0	N				M	A	M	J						.2010
Gates Gates Germany MacArthur Norway Norway UNFPA	43397 81090954 06-88262-000-GSS QZA1078001 GLO-3695 RHB5R221			M	A	M			A	S	0	N	FN			M	A	M	J						.2010
Gates Gates Germany MacArthur Norway Norway UNFPA UNFPA	43397 81090954 06-88262-000-GSS QZA1078001 GLO-3695 RHB5R221 Costing Tool		F	M	A	M			A	S	0	N	FN			M	A	M	J						.2010
Gates Gates Germany MacArthur Norway Norway UNFPA UNFPA UNICEF	43397 81090954 06-88262-000-GSS QZA1078001 GLO-3695 RHB5R221 Costing Tool WHO ref.04068303		FN	M	A	M			A	S	0	N	FN			M	A	M	J						.2010
Gates Gates Germany MacArthur Norway Norway UNFPA UNFPA UNICEF UNICEF	43397 81090954 06-88262-000-GSS QZA1078001 GLO-3695 RHB5R221 Costing Tool WHO ref.04068303 Costing Tool			M	I A	M			A	S	0	N	FN			M	A	M	J						.2010
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Gates Gates Germany MacArthur Norway Norway UNFPA UNFPA UNICEF UNICEF	43397 81090954 06-88262-000-GSS QZA1078001 GLO-3695 RHB5R221 Costing Tool WHO ref.04068303 Costing Tool Countdown Countdown 00005-18		FN	M	A	M	J		A	S	FN	N	FN			M	A	M	J						.2010
Gates Gates Germany MacArthur Norway Norway UNFPA UNFPA UNICEF UNICEF UNICEF UNICEF UNICEF	43397 81090954 06-88262-000-GSS QZA1078001 GLO-3695 RHB5R221 Costing Tool WHO ref.04068303 Costing Tool Countdown Countdown		FN	M	A	M	J		A	S	FN	N	FN			M	A	M	J				ing to		.2010

FN Narrative and financial report due date

Financial report due date

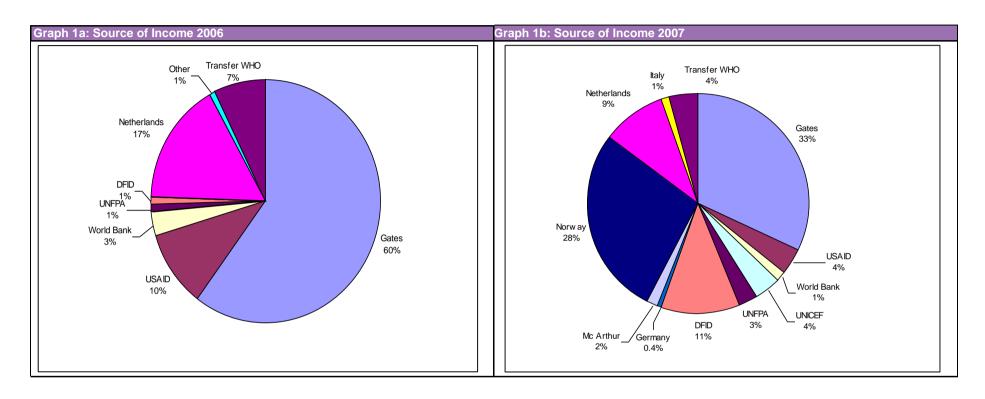
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Narrative due date

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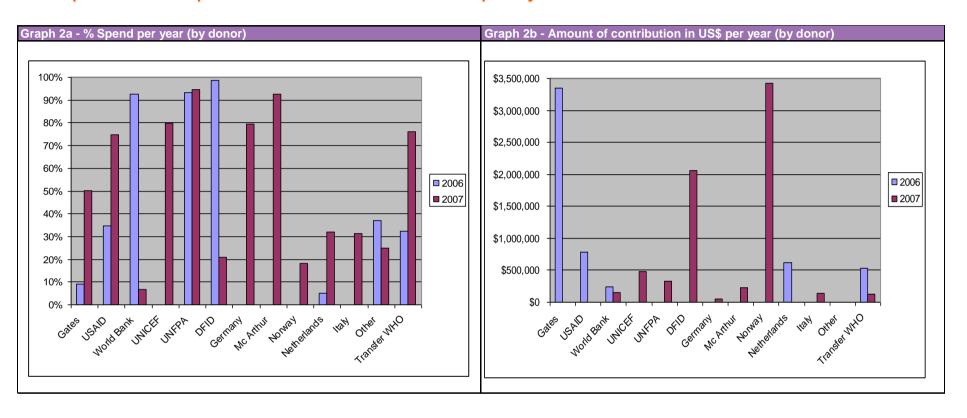


#### Graph 1 - Source of Income in 2006 and 2007:



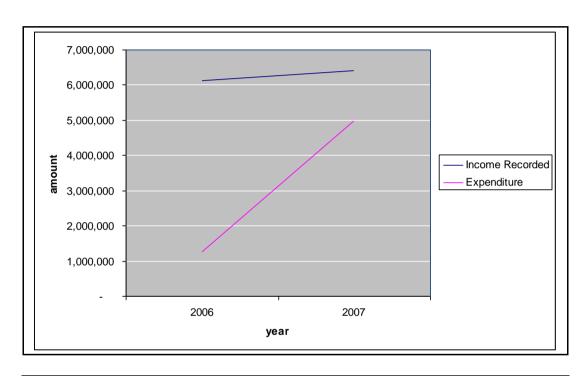


#### Graph 2 - % Spent and \$ Contribution per year:





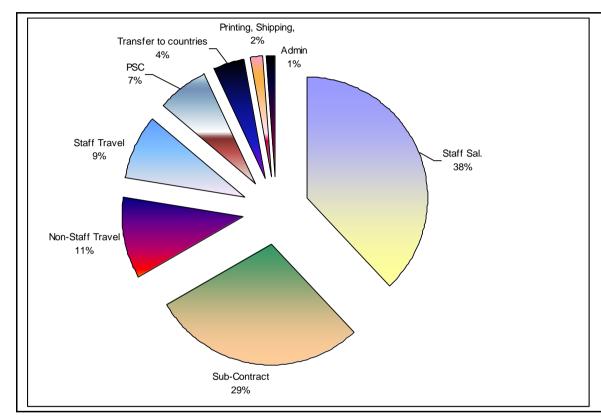
# Graph 3 - Comparison of income and expenditures over a two-year period, 2006-2007:



	2006	2007			
Income Recorded	6,123,433	6,404,646			
Expenditure	1,262,679	4,993,391			



#### Graph 4 - 2007 Expenditure by category:



Type of expenditures	Amount	%
Staff salaries	1,897,483	38%
Sub-contracts	1,430,659	29%
Non-staff travel	548,624	11%
Staff travel	429,136	9%
Programme support costs (PSC)	345,095	7%
Transfer to countries through Regional Office	207,202	4%
Printing, shipping and communication material	86,067	2%
Administration costs and miscellaneous	49,124	1%
TOTAL	4,993,391.37	100%



## Table 6 - List of Secretariat staff on 31 Dec. 07 and progress with recruitment:

	Incumbent Details	Contract Beg.	Grade
AREA 1- COUNTRY SUPPORT			
Senior Adviser, Country Support	Diallo, Mamadou	01.01.06	P5
Technical Officer, Country Support	Axelson, Henrik	01.09.07	P4
Technical Officer, Country Support	Toure, Kadidiatou	01.06.07	P1
Secretary, Country Support	Boua, Lou	19.11.07	G2
AREA 2- ADVOCACY			
Senior Adviser, Advocacy	Landy, Ruth	04.08.07	P5
Communication Officer	Namjilsuren, Tunga	01.04.07	P4
Advocacy Officer, 50%	Seoane, Marta	01.07.07	P4
Information Officer	Toupin, Jacqueline	06.02.06	P4
Knowledge Management	Vacant		P3
Web Officer	Vacant		P2
Secretary, Advocacy	Under recruitment		G4
AREA 3- ALIGNING PARTNERS AND INCREASING AID EFFE	CTIVENESS		
Senior Adviser, Effective Intervention	Under recruitment		P5
AREA 4- MONITORING AND EVALUATION			
Senior Adviser, Monitoring	Under recruitment		P5
Technical Officer, Monitoring	Unterlerchner, Patrick	17.09.07	P4
Secretary, Monitoring	Under recruitment		G4
AREA 5- GOVERNANCE			
Director	Songane, Francisco	31.01.06	D2
Deputy Director	Bustreo, Flavia	01.12.06	D1
Long Term Consultant*	Rabeneck, Sonya	01.05.06	
Adviser, Policy and Strategy	Under recruitment		P6
Technical Officer	Under recruitment		P4
Administrative Officer (P3)	Bertrand, Nelly	06.03.07	P3
Administrative Officer (P2)	Ergashev, Rustam	07.11.07	P2
Secretary of Director	Farrell, Tamunomiete	01.05.07	G5
Secretary of Deputy	Desta, Tigest	02.12.07	G5
Number of Short Term Staff	8		
Number of Fixed Term Staff	7		
Number of Long Term Consultant	1		